

JOHN C. KIRCH JR.

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DIRECTOR CORPORATE SECURITY & CONTINUITY

Business Continuity | Safety & Security | Project Management



Senior strategic operations leader with vast experience overseeing Security operations in challenging and dynamic environments. Extensive experience in conducting risk and vulnerability assessments and operational security design and planning. A record of leading complex Security projects for building solutions that utilize reliable, scalable, service-oriented services. A problem solver and thought leader who collaborates with teams to help companies transform to meet present and future challenges. Demonstrate a successful track record of directing and delivering large-scale strategic and enterprise transformation initiatives for companies.

Core Competencies

- Threat Assessment
- Strategic Planning
- Workplace Safety
- Project Management
- Risk Management
- Incident and Crisis Management
- Security Operations
- Supplier Management
- Threat & Intelligence Management
- Identity and Access Management
- Team Leadership & Training
- Program Management
- Risk Compliance Management
- Process Improvement
- Vulnerability Management
- Safety Management

Professional Experience

2023 to Present • Grupo Gloria

Corporate Health, Safety and Security Manager – Lima, Peru (2023)

Global Health, Safety and Security Manager for all four of the companies holdings (Holding Alimentario de Peru SA, Holding Cementero del Peru, Maningham Holding SA, and Fondo de Inversiones Diversificadas SA) that total more than twenty different companies that operate in eight countries throughout Central and South America. Lead a team of six direct reports and also indirect reports from all of the companies business units.

- *Develop Safety and Security Policies, Procedures, and Standards for the groups global operations.*
- *Risk Management assessments and audits of the Safety and Security of all of the Global business units.*
- *Lead Crisis and Incident Management programs.*
- *Lead Executive protection team.*
- *Travel Security program.*
- *Liason with Government authorities.*
- *Development of new initiatives.*
- *Security Vulnerability Assessments.*

2022 to 2023 • AJE Group

Security and Facilities Manager – Lima, Peru (2022 to 2023)

Senior Security and Facilities leader for the world's third largest producer of non-alcoholic and carbonated beverages. County Security and Facilities Manager for Peru with a team of 15 direct reports and 500 contractors. Protection of personnel, assets, and business continuity from theft within the operations by leading an effective Security and Facilities team.

- *Develop the Security and Facilities strategy for the Peru operation.*
- *Implement new Security systems to reduce theft from the operation.*
- *Development of new initiatives to make Security and Facilities more efficient.*
- *Analyze the current operating model to improve output.*

2017 to 2022 • Newmont Corporation

Country Security Manager – Lima, Peru (2020 to 2022)

Senior Security leader in the world's largest gold mining company. County Security Manager for Peru with a team of 7 direct reports in the mine site and 800 team members. Protection of personnel, assets, and business continuity from Gold theft and aggressions from community members by leading an effective Yanacocha Security team.

- Directed business readiness plan for a new sulfides project to extend the life of the mine that includes the risk crisis management, Security, and Security vendor, analysis of operation, budget, projects, intelligence, and investigations.
- Member of Site Leadership Team.
- Reduced the amount of Security related events.
- Salshed \$3.4M (13%) from the site budget by analyzing site operations, evaluating employee performance, and eliminating non-performing positions.
- Security Vulnerability Assessments.
- Led Executive protection team.
- Travel Security program.
- Effectively managed COVID-19 crisis.
- Made the Security operation much more efficient.

Security Projects Manager - Lima, Peru (2018 to 2020)

Drove, matured, and improved organizational Security, risk identification and remediation processes, and risk tracking mechanisms. Developed and maintained strong working relationships with technical and non-technical professionals involved with information Security and privacy. Obtained and managed \$10.5M budget for the Yanacocha mine site.

- Attended tradeshow and identified new suppliers to determine the appropriate Security technology for the site.
- Successfully developed new technologies and established new process for the Security layout for the company. The "Yanacocha Shield" Security project resulted as a successful project and process was adopted by other sites globally.
- Led a 6 member team (budget construction and engineering) to implement the "Yanacocha Shield" project. Designed action plan to implement new technology without impacting site operations.

Regional Security Programs Manager - Lima, Peru (2017 to 2018)

Led the Regional Intelligence Management System; supported Operations, Projects, and Explorations areas with Security information and assessments. Directed South America Travel Risk Management program. Engaged in traveling throughout Latin America to resolve Security related issues. Visited various existing sites and proposed sites with Joint Ventures. Closely collaborated with foreign embassies in operating countries.

- Planned and designed new travel Security training program and implemented a new digital intelligence storage system.
- Provided Executive protection (outside suppliers) to the board, VPs, and executive leadership team while traveling.
- Developed an intelligence network within communities and operations to collect information about people's thought processes; generated reports and created action plans to mitigate risks.
- Planned and implemented a Trigger Action Response Plan (TARP) to measure the risks in the region. Identified the risk, performed site mitigation, and developed reports to the leadership team.
- Security Vulnerability Assessments.
- Travel Security program.

2016 to 2017 • SUPERMERCADOS PERUANOS S.A.

Safety and Security Manager – Lima, Peru

Oversaw loss prevention, shrinkage, distribution, safety programs to comply with local health and safety laws, investigations, and safety plans for Peru's largest supermarket chain. Led a team of 7 direct reports. Designed and implemented an intelligence network. Planned and designed risk matrix and the mitigation plan, and the business continuity plan. Transformed entire Security system from a fully to a completely outsourced Security system. Strategically executed Security system transition of 850 people without strikes, labor union issues, or an impact on the company's image.

- Successfully reduced operating budget by 23M PENs in first 6 months by implementing a new outsourced Security system.
- Closely worked with HR and legal team for executing Security transition plan. Performed the outsourcing bidding process and designed the penalties structure for the 4 outsourced companies in case of theft.

2010 to 2016 • SABMiller Peru

Senior Security and Loss Control Manager – Lima, Peru

Led the Security for 7 production plants, 43 distribution centers, and a professional soccer team. Directed the Security department and supervised the emergency response team. Executed business continuity plan, including the quarterly evaluation of the risk matrix. Developed and implemented the Health & Safety department in Lima, Peru, and Panama City, Panama.

- Saved \$3M a year by establishing and implementing effective, predictable, measurable Policies, Standards, and Procedures.
- Reduced theft by \$3M by developing a Security screening of the trucks and saved \$1M
- Researched and identified typical theft schedules (day, week, month, area) and developed a truck route strategy.
- Selected by the management to implement the same strategic Security system in all 12 countries in the region.
- Led Executive protection team.

- *Security Vulnerability Assessments.*
- *Travel Security Program.*
- *Received CAD (High-Performance Culture) prize for implementing a new collection program.*
- *Initiated proactive Security programs and minimized annual Security budget by over \$3.5M.*
- *Hired and developed Security team; designed job descriptions for all of the key positions for the Security department.*
- *Recovered over \$100,000 each year by planning and executing a Value Added Contribution program.*

OTHER EXPERIENCE:

LIMA AIRPORT PARTNERS • Airport Projects Manager (2009 to 2010) | Security Manager – Lima, Peru (2007 to 2009)

RICKENBACKER COLLECTION SERVICES • Operations Manager – Lima, Peru (2006)

CONTINENTAL AIRLINES • Security Manager – Lima, Peru (2001 to 2006)

ENGLISH FIRST CLASS E.I.R.L. • General Manager – Lima, Peru (1997 to 2003)

WESLEYAN UNIVERSITY, MIDDLETOWN, CT U.S.A • Public Safety Officer (1993 to 1996)

UNITED STATES MARINE CORPS, QUANTICO, VA U.S.A • United States Marine Sergeant (1988 to 1993)

Education

UNIVERSITY OF PHOENIX • Master of Business Administration

UNIVERSITY OF PHOENIX • Bachelor of Science in Organizational Security and Management

CANYON COLLEGE • Bachelors of Business Administration

MIDDLESEX COMMUNITY TECHNICAL COLLEGE • Associate of Science in General Studies

TECHNOLOGY TOOLS: Visio, Microsoft Project, SAP, Linux | **MEMBERSHIPS:** OSAC Member, ASIS Member, and ASICI Member